

# SCOVILL BULLETIN

MARCH, 1967

*Published by Scovill Manufacturing Company for its Employees*

## Review Of 1966 Operations

As a matter of interest to Scovill employees, we are reprinting in the following paragraphs the "Review of Operations" section of the 1966 Annual Report which is now being distributed by the Company.

This section briefly summarizes what took place at each of Scovill's operating divisions during the year 1966.

### Closure Division

This division's Gripper snap fasteners, work clothing hardware, metal and Nylaire zippers all had their best sales year in 1966. In June of 1965, Scovill acquired Conmar Products Corp., a leading maker of zippers. The growing acceptance of the Conmar Nylaire nylon zipper was an important factor in helping the Closure Division increase its share of the zipper market in 1966, particularly in the important women's wear industry. Much progress was made during the year in melding the Conmar product lines into the Scovill Closure organization. Most of the problems have been resolved and a more efficient zipper operation is expected in 1967. Product improvements were also introduced in all major lines to strengthen this division's position as the most diversified domestic producer of apparel fasteners. A Closure Application Center was also opened in New York City to work with designers and manufacturers in this important apparel center. A new addition is a line of blind rivets purchased by Scovill last year from the Independent Nail Company. The line includes excellent pneumatic equipment for setting these fasteners in a wide variety of industrial applications and better than average growth is expected in the years ahead.

### Oakville Division

Oakville is one of the world's leading suppliers of pins, hooks and eyes, paper clips and clamps, and related sewing notions and metal stationery items. In addition to its own branded



THE SALVATORE DINUOVOS SET UNIQUE RECORD. "Oh, it's not so long," says Jennie DiNuovo to Scovill President Malcolm Baldrige on his thanking the couple for their long service record. Scovill Local 1604 UAW President Michael Exarhou also congratulated them for their combined 84 years of Scovill service.

products, Oakville also produces drapery hardware, metal garment accessories, automotive and electrical components and a broad line of custom wire formings and stampings. Despite continuing competitive pressure from low-cost imports, its business rose to record levels in 1966. Last April, Scovill purchased John Dritz & Sons, a leading manufacturer and distributor of sewing aids. Since their product lines effectively complement each other, Dritz and the Oakville Division's manufacturing and marketing activities have been merged under Oakville management. Oakville's Fayetteville, Tennessee plant, which was opened in mid-1964, was doubled in size during the past year.

### Schrader Division

This division, a specialist in controlling air under pressure, had an excellent year in 1966. Long established as the world's largest producer of tire valves, Schrader has branched out into three separate businesses — Automotive Products, Fluid Power Products and Aerosol Products. In the past three years, each of these has been moved into a new plant, with its own marketing, production and research facilities.

*(Continued on Page 7, Column 1)*

It was one year to the day after her own retirement that Jennie DiNuovo came back into Scovill to participate in the retirement program planned for Salvatore DiNuovo by his co-workers in the Wire Mill.

Mr. DiNuovo was retired as of February 1, 1967 with 41.9 years of service. His wife, Jennie, had retired as of February 1, 1966 with 42.2 years of service. She had been in the Cosmetic Container Dept. when retired.

It is indeed a rare occasion when a husband and wife team complete a combined service totalling 84 years, noted Mr. Baldrige in complimenting them on the record and wishing them many years of active happy retirement.

Scovill Local 1604 UAW President Michael Exarhou commented also on the popularity each had with co-workers and their dedication over the years in keeping to their creed of doing the job right the first time in whatever job assignments were given them.

### Scovill Annual Report

Our annual report for 1966 is being mailed to all stockholders.

Employees who do not own stock but who may want a copy of the report can have one by contacting the Bulletin Office.

# MEMO *from Management:*

## Another Year Of Improvement

The Scovill 1966 annual report is now being mailed to stockholders and other interested parties. It shows that 1966 was the sixth straight year of improvement for the company. Profits increased 49 percent and sales 20 percent over 1965. President Malcolm Baldrige commented on the reasons for this improvement in a Question and Answer section in the Annual Report. He stated, "In 1966, we really began to benefit from our marketing and cost reduction efforts. Sales increased substantially in most of our major market areas. It didn't hurt us, of course, that the whole economy was operating at record levels. The earnings increase reflects this higher level of sales and the increasing efficiency of the new plants and production facilities added in the past three years."

Another important factor in Scovill's continuing progress has been the changes made in our overall marketing approach. These changes are helping us to get the most mileage out of the great variety of products that we make for major industrial and consumer markets. Executive Vice President John Helies commented on the significance of these changes in the recently completed annual report. He stated, "Our primary job has been to transform a manufacturing-oriented company into a marketing one. In the past, we were not alert enough to the growth opportunities to which our diversity was exposing us. All of the products that we make and all of the markets in which we do business expose us to more opportunities for growth than a single product or single industry company. But we've got to be smart enough to recognize opportunities and aggressive enough to develop them profitably."

"That's where people come in. It's mostly a matter of getting the proper attitude throughout the organization, an attitude that encourages our people to look for and recognize opportunities—and then to do something positive about it. One of the most encouraging developments recently has been the way in which our whole organization has responded to this new marketing way of thinking. An important characteristic of our current marketing effort is mobility—the ability to react quickly and decisively to new growth opportunities. Our marketing people are the instigators of this action—but they must have the support of the entire organization. They are getting it."

It takes hard work and creative thinking on the part of many people to run a company like Scovill. It is encouraging when all of this effort adds up to the kind of results reported in our 1966 Annual Report.

## "Box Score"

The recently released Scovill annual report for 1966 shows that our profits as a percentage of sales rose from 3.3 percent in 1965 to 4.1 percent in 1966. This improvement leads to a pertinent question. "Just how well are we doing as compared to other large business organizations?" Here are just a few comparative figures:

<i>Company</i>	<i>Profit as % of Sales</i>
Anaconda	10.7%
Alcoa	7.7%
Sunbeam	6.3%
Talon	8.2%
United-Carr	5.8%
Eaton Yale & Towne	6.5%
Scovill	4.1%

Each of the above companies makes products that compete with Scovill products. Anaconda produces brass, Alcoa produces aluminum, Sunbeam produces appliances, Talon produces zippers, United-Carr produces snap fasteners and Eaton produces, among other things, tire valves. Naturally, all manufacturers do not do as well as those shown above, but the national average for 1966, when all the figures are available, should come out to between 5 percent and 6 percent.

Scovill is operating in the big leagues of American industry — we are one of the 500 largest industrial companies in the United States. Although our profits are still below big league averages, we have come a long way in the past few years. The job ahead of us is a big one — to maintain this progress and to prove that Scovill is truly an above-average company.

## SERA 23rd Annual Bowling Sweepstakes

The 23rd annual SERA Bowling sweepstakes will be held at Perrillo's Bowl-O-Drome on Meriden Road on Saturday, April 1st, from 1:00 to 6:30 p.m.

All bowlers in the Waterbury and New Milford plants, and the Oakville Division are invited to participate.

Ben Bannick and Joe Fabiano are co-chairmen of this annual event, with committee members located throughout the plant. Application blanks will be sent to all known bowlers by March 15th. All others are asked to contact the Employee Activities Office (Ext. 834) if interested.

Retired employees are also invited to participate. Fee and eligibility for prizes are the same. No advance registration is necessary.





Alexandre Briere  
Steam Dept.  
25 yrs—Feb. 22



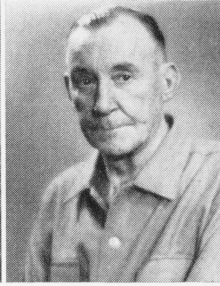
Carmen DiMaria  
Electrical  
25 yrs—Feb. 16



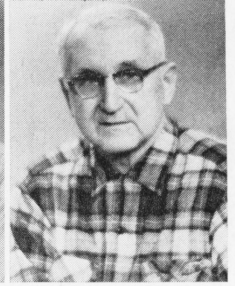
Benny Itri  
Casting  
25 yrs—Feb. 26



Joseph Mendillo  
Carpenters  
25 yrs—Feb. 16



Carl Sandblom  
Millwrights  
25 yrs—Feb. 24



Dallas Wyant  
Chuckling  
25 yrs—Feb. 3

## Service Awards

Mary Touma, Cos. Assem. & Pack  
40 years—Feb. 26, 1967

Joseph Matarazzi, Single Spindle  
25 years—Feb. 4, 1967

Marion Thompson, Planning  
25 years—Feb. 4, 1967

George T. Burns, Plant Protection  
25 years—Feb. 8, 1967

Gaetano Manzelli, Press 1  
25 years—Feb. 17, 1967

Eugene Grenier, Clos. Tool & Mach.  
25 years—Feb. 21, 1967

John Carbon, Tinsmiths  
25 years—Feb. 25, 1967

Alice Franco, Press 1  
10 years—Feb. 4, 1967

Joseph McGrath, Casting  
10 years—Feb. 7, 1967

James Herring, Strip Mill  
10 years—Feb. 8, 1967

Mary Gonsalves, Corp. Data Proces.  
10 years—Feb. 9, 1967

Ora Weaver—Cos. Assem. & Pack  
10 years—Feb. 13, 1967

Marie Mocchiolo, Press 1  
10 years—Feb. 19, 1967

Edna Follacchio, Japan Room  
10 years—Feb. 19, 1967

Stanley Sleeper, Closure-St. Louis  
10 years—Feb. 19, 1967

James Duff, Jr., Closure-Newark  
10 years—Feb. 19, 1967

Lawrence Bray, Financial  
10 years—Feb. 25, 1967

## Good Friday

The Waterbury Divisions will close for Good Friday at the end of the work day on Thursday, March 23, and will reopen with the start of the third shift on Sunday, March 26th.

Good Friday is one of the holidays for which employees who qualify are paid when they do not work.

## 1967 Vacations

The Waterbury Divisions and Services will close for vacation starting Monday, July 3, 1967, and will reopen with the start of the first shift on Monday, July 17th. Any exceptions will be by notification in departments or to individual employees.

Employees entitled to more than two weeks of vacation, and those required to work during the shutdown, will be canvassed for their choice of time off. Such time off cannot seriously interfere with production or plant operations and must be taken in full calendar weeks.

Employees must take all vacation to which they are entitled, with the exception of the fifth week. Those entitled to five weeks may elect time off or pay in lieu of the time off for the fifth week.

Choice of time off will be given preference by seniority, provided the foreman is notified by April 29th.

In order that vacation pays can be

## Retirements

WILLIE SMITH retired as of February 13, 1967. A core inspector in the Foundry — 21.5 years' service.

### Effective March 1, 1967

JOSEPH B. DOWLING, eyelet machine operator in Gripper Eyelet Dept. — 26.3 years' service.

TIMOTHY D. GRIFFIN, packer-marker-shipper in Fuze A Assembly — 23.3 years' service.

HAROLD E. JOHNSON, sawyer in New Milford's Box Shop — 24.1 years.

SAVERIA MAGONE, power press operator in Press 1 — 40 years' service.

prepared in advance of an employee's vacation, the Central Accounting Dept. must have 3 weeks notice prior to the start of vacation.

Employees who qualify will receive holiday pay for July 4th.



CONTEST WINNER HEADS SOUTH. Philip DelGobbo of the Lacquer Room was the winner of the 1st prize one-week vacation trip for two offered in the recent Suggestion System contest. He and Mrs. DelGobbo headed for Florida to visit with relatives and friends. Suggestion System Coordinator William Armour presented the trip expense award and extended wishes for a memorable vacation.



SAFETY COMMITTEE FOR FUZE C. Pictured at its organizational meeting are members of the Safety Committee for the 2nd shift of the new Fuze C Dept.

Seated:— Roger Godin, John DelBuono, Asst. Foreman Albert Augustine, William Cugno and Pierre Savage. Standing:— Plant Safety Manager William McChesney, James Zukauskas and Foreman Raymond Laneville.

Although the new Building 153 is not completely finished and many machines remain to be installed, Safety Committees have already been organized on both shifts in new department Fuze C. It is going to be a big and busy department, and the new committees have already started on their assignment of finding the causes of accidents before accidents occur.

The purpose of safety committees is to discover and eliminate the un-

safe habits, methods and conditions. With the enthusiasm shown by members of the new committee in Fuze C we have now added two more good safety committees to the 37 already organized in Waterbury operations.

## Blood Donor Day Wed., March 22nd

Scovill employees will again have the opportunity to donate a pint of blood at least once a year to help assure the availability of this life saving factor in case of emergency, illness, or heart surgery.

For their convenience, arrangements have been made to have the Red Cross Mobile Unit make four visitations to the plant for their contributions. Also as in former years, the plant is divided into four sections so that all employees will be called upon just once a year. Of course, employees are invited to give as often as they can.

The first visitation for 1967 will be on Wednesday, March 22nd, at the SERA Building from 11:00 a.m. until 5:00 p.m. Employees in Section #1 are those in the Closure, Cosmetic and Maintenance Divs. including offices.

Pledge cards will be distributed throughout these divisions. Others may call the Employee Activities Office, Ext. 834, for a pledge card.

## SERA Golf Clinic

Thursday, April 6th, is the date set for the 17th annual Golf Clinic to be sponsored by the SERA. It is scheduled for 8:00 p.m. in the SERA Bldg.

A top-notch program is planned where area pros will conduct demonstrations followed by question and answer periods as follows:

Chet Wojack, East Mountain Golf Course — driving and fairway woods

Frank Guerrero, Chase Country Club — long irons (#1,2,3)

John Galeski, Watertown Country Club — medium irons (#4,5,6)

Joseph Bracken, Western Hills — approach irons (#7,8,9)

Mike Bonetate, American Brass — sand wedge, pitching and putting.

The committee handling arrangements is made up of:—Tom Curran, Ralph Orsini, Art Rompre, Norman Shirk, Charles Silva, Ralph Thomas, Joe White, Hazel Didsbury, Helen Duffy, Nora Galvin, Barbara Gedraitis, Dorothy Hall.

A social hour with refreshments will follow the program.

## National Poison Week — March 20-25

National Poison Week is just "another something or other week" for most people. It could even become a source of jokes. But for parents of small children it is no joke. It is a reminder that every three days a child dies from eating ordinary aspirin tablets alone. Between these deaths, many others occur while many more thousands are severely poisoned by other household necessities located in medicine closets and under kitchen sinks.

Nearly 60% of all poisonings occur to children under 5 years of age. Two-year olds were 22% of all victims. More than half of all cases involved

medicines; barbituates and aspirin were the leading types. Tranquilizers are rapidly adding to the problem.

In the kitchen, things like scouring powders, fluid cleaners, polishes and pesticides take their toll.

Some of these hazardous items carry warning labels; others do not but will when pending legislation is passed. Whenever in doubt—play it safe.

The trick is to keep harmful things away from the children's reach—not to try to keep the children away from easy-to-reach hazards.

There's a way to do it. This is the yearly reminder to go to work on it.

DRUGS, MEDICINES CALL FOR SAFE STORAGE. National Poison Week's coming up — why not include checking your medicine cabinet? Now's a good time to be sure all containers are properly labeled and protected and also to check and get rid of the old, unwanted and stale medicines.







**MAINTENANCE MEN SKILLFUL DRIVERS.** Mr. A. W. Chaffee congratulates Fred Milano, Tin Shop, on his record of 13 years of safe skillful driving. Other awards went to: John Daniel, Welding, for 11 years of no chargeable vehicular accidents; Frank Stanton, Electrical, 7 years; Angelo Brunetti, West Machine, 9 years; Carmen Errico, Pipe Shop, 3 years. At extreme right is Mr. Albert Warner, section engineer of Liberty Mutual Insurance Co., presenter of awards.

### Service Div. Men "Safe, Skillful Drivers"

People who drive regularly as part of their work have a special responsibility to be constantly alert to the importance of highway safety. The records of the men in our Service Departments who drive within the plant and outside show that our Scovill drivers are alert to this responsibility and continue to make impressive safety records.

Back in January, 1948, the Company and the Liberty Mutual Insurance Company started a program of annually awarding Skillful Driver pins to drivers with no chargeable vehicular accidents.

Outstanding among this year's recipients were John Valaitis and Leonard Campoli of the Traffic Department who have not had a single reportable accident since the program was started 19 years ago.

In addition to the awards presented to Maintenance Dept. men (pictured above) awards were presented to our No-accident Drivers in the Traffic Dept. These awards were made by James Mastrodonato, Supervisor of Transportation Services, Asst. Director of Traffic W. J. Morrison and Liberty Mutual Insurance Company Section Engineer Albert Warner.

### Wanted: Useful Ideas

Useful ideas are like money in the bank—they can mean extra cash for you if outlined on an official suggestion form and sent to the Administrator, Scovill Suggestion System.

Other Traffic Dept. awards for the specified periods of safe operation:—

18 years—John Orsini and Elwood Whiting

17 years—Michael Christiano, Gabriel Ciasullo, Michael Testa, Edward Walsh and Milton Wyrick, Jr.

16 years—Antonio Ranaudo

15 years—Anthony DiMartino

13 years—Robert Blackburn

7 years—Charles DeLuca

2 years—Lambert DeBisschop and Clarence Read

1 year—Francis Grenier

## Obituaries

H. LOUIS DUCHESNE died on January 31, 1967. Retired, West Machine Room, in August, 1954—38 years.

CLAUDE SMITH died on February 3, 1967. A die man on Hydropress in the Rod Mill—28 years' service.

MICHAEL BILANCIA died on February 4, 1967. Retired, General Training Room in January, 1955—27 years.

LOUIS KEMP died on February 12, 1967. Retired, Electrical Dept., in September, 1962—43 years.

WILLIAM T. HENDERSON died on February 13, 1967. Retired, Transportation Dept., in November, 1959—37 years' service.

FRANK ADAMSKI died on February 15, 1967. Retired, Casting Shop, in September, 1952—31 years.

MICHAEL D'ANGELO died on February 15, 1967. A productive helper in the Casting Shop—16 years.

NUNZIO JACARUSO died on February 17, 1967. Retired, North Mill, in August, 1958—34 years' service.

## Scovill Credit Unions

### Credit Union #1

Dividend declared—5%; 10% rebate was voted on interest paid in 1966.

President—Fred Kirschbaum

Vice Pres.—Carl Pickett

Treasurer—George Garrity

Asst. Treas.—Bernadine Mordino

Secretary—John Baker

Board of Directors—The officers, Walter Hoermann, John McAree, James Moore, John Mitchell, Harold Rogers

Credit Committee—Joseph Donahue, Michael Buczak, Joseph Sullivan

Supervisory Committee—Thomas Rush, Ray Ladden, Ned Wolff

### Credit Union #2

Dividend declared—4.5%

President—Peter Moneta

Vice Pres.—Vincent Iacovino

Secy-Treas.—James Ryan

Board of Directors—The officers, Carl Longo, Patrick Fitzpatrick, John McGovern, James Smith

Credit Committee—Carl Longo, Vincent Iacovino, Joseph Favale

Supervisory Committee—James Smith, Matthew Kobylinski, Robert Shove

### Credit Union #3

Dividend declared—4.5%

President—Arthur Tracy

Vice Pres.—Edward Sabis

Treasurer—Oliver LaBelle

Asst. Treas. & Secy—George Rein

Board of Directors—The officers, William Zenick

Credit Committee—John Rondinaro, Charles Vaughn, Oliver LaBelle

Supervisory Committee—Honorius Chabot, Rocco Rinaldi, Arthur Tracy

### Credit Union #4

Dividend declared—5%

President—Henry Carisio

Vice Pres.—Robert Weber

Treasurer—John Carey

Asst. Treas.—Thomas O'Dea

Secretary—Mary Clark

Board of Directors—The officers, Harold Stieler, Edward Willhaus, William Rotella, Michael Cicchetti

Credit Committee—Fred Angelone, John Capone, Henry Carisio, James Burkle, Robert Weber

Supervisory Committee—Henry Ferriault, William Mancini, Gus DeVito, John Tardie



**RETIREMENT PARTY FOR SAM DINUOVO.** *Not only did his co-workers in the Wire Mill gather together to pay tribute to Sam DiNuovo but surprise guests included his wife, Jennie, who retired just one year ago and Local 1604 UAW president Michael Exarhou; also Mills Div. Asst. Operations*

*Manager Patrick Moran, Labor Relations Co-ordinator John Fogarty, Wire Mill Supt. William Dacey, and Employee Relations Director J. M. Burrall. It is the first time in Company history that a husband and wife team had served 42 years each—which sets a unique record.*

## Rod & Gun Club

By Vinnie Manzolli

Very little "outside" activity to report on for the past month — very little ice fishing and not much in the way of shooting, just the following:

Now it's official, boys—the Crosby High students really did shoot down our men in a rifle match held at our range last month. The score:—855 to 799! Of course, our men have demanded a re-match and this will be played at the Armory sometime this month.

Nine rifle enthusiasts from Crosby participated in the match, with seven Scovill men participating. The five top scores on each team were totalled for the final score. Top scores of the Crosby team (which included two girls) were: 174, 169, 196, 173 and

170; Scovill top scores were: 154, 170, 155, 144, and 176.

The following events and activities are official and were announced at the February 21st meeting:—

Mar. 12—Ham Shoot, Rifle Range

Mar. 18—Dinner Dance at SERA

Apr. 13—Spring Banquet

Apr. 15—Opening Day for Fishing

April 22, 23—

Members' Fishing Contest

June 3—Children's Fishing Contest at Lower Pond

Aug. 26—Summer outing

Sept. 9, 10—Reeves Competition

Sept. 23, 24— " "

Oct. 14, 15— " "

Oct. 28, 29— " "

Nov. 9—Fall Banquet

The February 21st meeting was well attended and a most interesting program was presented after the business session. *Fred Wilson* showed slides of his sail fishing trip in Mexico; *Fred Kirschbaum's* slides were of his trout fishing in Canada; *Bob Fumire* and *Lou Quatrocchi* had slides of their trout fishing in Vermont and New Hampshire; *Doug Sucher's* slides covered camping and hiking trips into the Adirondacks; *Vin LoCurto* had slides of the kind of bait used in Florida fishing. Light refreshments were served and the more than 30 members in attendance voiced hearty approval of the entire evening.

The next meeting will be on Tuesday, March 21st at SERA at 7:30 p.m. Another fine program is planned to follow the business session. See you!

## Girls' Club News

By Nora Williams

Our most humble apologies to those who attended our Card Party with the thought in mind of buying a new "Easter Bonnet". The hat show was cancelled by Howland Hughes but, thanks to the prompt action of president *Evelyn Smoil*, a Sarah Coventry jewelry demonstration was arranged. It was enjoyed by all attending.

At presstime, six busses of Club members and friends were scheduled to take the trip to New York on March 18th. We ought to see some pretty fine Easter Bonnets this year.

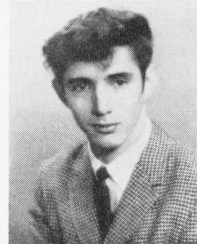
The committee is deep in plans for the annual banquet which will be held on Sunday, May 7th — details will be announced as soon as completed.

## Training Course

**TOOLMAKER.** Richard DiFederico was graduated as a toolmaker as of February 13, 1967. He has been assigned to the Cosmetic Tool Room.



**MACHINIST.** Albert Youle was graduated as a machinist as of February 6, 1967. He has been assigned to the West Machine Room.



CALVIN M. BOND left for service with the U.S. Army on January 18, 1967. A productive helper in the Rod Mill, he has been in Scovill since July, 1966.

JAMES D. PAPE left for service with the U.S. Army Reserves on February 17, 1967. An apprentice in the Pipe Shop, he has been in Scovill since August 1966.

BILLY CANADY left for service with the armed forces on January 26, 1967. A finish sawyer in the New Milford Tube Mill, he has been with Scovill since August, 1966.



# Review of Scovill Operations in 1966

(Continued from Page 1, Column 2)

Automotive Products reached peak production efficiency at its Dickson, Tennessee plant, completed the organization of a new marketing department and expanded its research and engineering departments. In addition to tire valves and related automotive products, the Dickson plant is now producing such specialized air control devices as life-vest valves, medical gas control outlets for hospital use and tire pressure maintenance systems for over-the-road and off-the-road vehicles.

Fluid Power Products are also well established in their new Wake Forest, North Carolina plant. This plant is now producing a broad line of valves, cylinders, pressure regulators and other pneumatic devices for automating industrial operations. Its newly restyled K series valve has been selected by the United States Information Agency for exhibition in Russia and Europe as an example of outstanding U.S. industrial design.

All manufacturing equipment for producing valves and parts has been set up in Aerosol Products' new plant at Grenier Field in Manchester, New Hampshire. Aerosol valves for starch, hair spray, automotive, industrial and household products are now being sold to a wider variety of customers. This has resulted from a completely reorganized marketing organization and the development of twenty-two new items during the past year.

## Hamilton Beach

Hamilton Beach sales, after almost tripling in the three previous years, leveled out in 1966. Retail sales of this division and of the appliance industry in general were not up to expectations during the Christmas selling season. This, together with some temporary production problems in starting up a new plant, was responsible for the flattening out of Hamilton Beach growth in 1966. However, this division was able to strengthen its position in both the food preparation and personal care field by introducing several new products. These included four new electric knives and several models of a new oral hygiene unit. Hamilton Beach also improved its competitive position in major market areas by adding important retail outlets and supporting them with exten-

sive TV advertising programs. A substantial new plant was completed during the year in Washington, North Carolina, to provide additional manufacturing facilities for this division's expanding product lines.

## Mill Products Division

Sales of this division, a major producer of brass mill products, copper water tube and aluminum sheet, were again at record levels in 1966. A major problem was material procurement. Although copper continued in short supply all during the year, we were treated well by our established sources of supply and were helped considerably by government stockpile releases. The tight supply situation has led, however, to premium prices for part of our requirements, particularly the additional copper needed to cover record shipments. New facilities were added in several mills to relieve capacity limitations. These include a new rod continuous casting machine and new cartridge cup production equipment to help supply defense needs. This division's Production, Research and Engineering Departments were primarily concerned with increasing productivity to supply the greatly expanded requirements of our commercial and defense business. Significant progress was also made during the year in systems development and in management information services. This has helped to improve decision making at all levels and has led to the most efficient use of critical resources.

## General Products Division

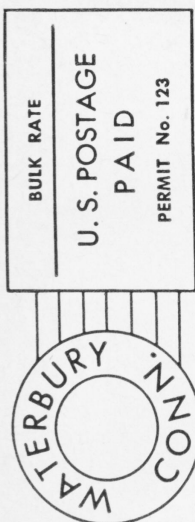
General Products operates one of the most diversified contract manufacturing shops in the country. Shipments of parts and assemblies in 1966 reached the highest level in the history of the division. While a good portion of this increase was due to increased production of ordnance items for the Armed Services, regular commercial business also rose considerably above the previous year. To increase its capacity for machining and performing secondary operations on forgings, this division is now installing additional equipment in a large new plant in Waterbury. A sizable addition to its Forge Shop has also been recently completed. This division is actively seeking to increase its production of finished products,

either for direct sales to consumers or for those companies wishing to benefit from its diversified manufacturing capabilities. Its new line of antiques wall plaques and pewter finished early American tableware is a good example of the General Products Division's new stress on consumer products.

Cosmetic Container Products, a major producer of metal and plastic containers for lipsticks, eye shadow, mascara, perfume, cologne, face powder and other cosmetic items also had its best year in 1966. A new plant in Montross, Virginia, has just been completed and finishing and assembling operations will be moved in during 1967. Production of component parts will continue on an expanded basis in Waterbury, Conn.

## International Operations

1966 was a year of growth and development for Scovill International Operations. Our business abroad began with the Schrader tire valve. The first Scovill product to achieve prominence in world markets, it is today made in eight countries and still produces the largest share of international sales. Current production abroad now includes such additional products as apparel fasteners, sewing notions, small appliances and industrial air control products. Schrader England sales in 1966 were adversely affected by the extended maritime strike as well as unsettled economic conditions in that country. Schrader's Fluid Power Products line has been moved to the new location at the Cannock Plant outside Birmingham and has been set up as a separate operating unit. Schrader affiliates in other countries showed sales improvements corresponding to the increases in auto registrations in their respective markets. Whitecroft-Scovill Ltd., a well established producer of notions in England, has begun to market electric housewares produced by Scovill-France and Hamilton Beach. Scovill-France, the French appliance company acquired in 1964, had higher sales in 1966 but operations were adversely affected by high starting-up costs at its new plant near Lourdes. Scovill Metallwaren GmbH, was established in 1966 to manufacture apparel fasteners in Germany for sale in the Common Market. It will also sell electric housewares.



Published by  
SCOVILL MANUFACTURING COMPANY  
99 Mill Street, Waterbury, Conn.  
Return Requested

## SCOVILL BULLETIN

EDITOR  
Margaret E. Fenske  
PHOTOGRAPHER  
Adam Wolak

Published the first week of each month in the interest of Scovill men and women. The deadline for classified advertising and news items is the 20th of the month preceding issue.

Our address: Scovill Bulletin, P.O. Box 1820, Waterbury, Conn.



## Classified Advertising

*(This department is a free service to employees and items submitted must be the property of employees or members of their immediate families, living at the same address. Name and Department of employee must appear on submitted ads — they will not be used in the BULLETIN.)*

### For Sale

Maple Zenith 21" TV, Stereophonic 4-speed phonograph, FM-AM radio console—like new, am selling only so that I can purchase color; very good buy at \$275. 879-2226 after 4:30 p.m.

Full size 120-bass accordion, \$100; combination aluminum storm door for 36" door, \$8. 879-9352.

1965 Thunderbird, burgundy color, excellent condition. 879-0155 after 5 p.m.

Two 7-10 x 15 whitewall tires, 4-ply premium tires. 879-2784.

Flashy AKC boxer puppies, American-Canadian Champion sired. 753-1396. after 3:15 p.m.

RCA 21" TV, very good working condition, light wood, modern lowboy. 753-7972 after 3 p.m.

4 Fenton 15 in. "Mag wheels", \$100. 755-0004 after 4 p.m.

10' plywood boat, very good condition, \$50. 758-5776 before 3 p.m., 758-4098 after 3 p.m.

7-room Cape on Prospect Rd., Prospect: 3 bedrooms, 2½ baths, modern kitchen with plenty of cabinets, built-ins, range oven, wall to wall carpeting, knotty pine recreation room, hot water heat, cast iron base, copper plumbing, all aluminum storms, 1 car garage, 2 acres fully landscaped, many extras, \$28,000. 879-1204.

2 fibre R & M living wigs: chestnut brown and ash blonde, complete with heads and boxes, \$60. each; wedding gown, size 9, \$50. 755-3201 between 3:30 and 7:00 p.m.

Combination traverse and curtain rod, extends to 204"; brand new, \$10. 756-2388 after 5 p.m.

Duo-therm space heater, used 3 months; cost \$200, asking \$100; pipes and flexible hose included. 756-2618.

Bass drum and snare drum, \$25; crib and play pen; white combination sink. 758-1000.

Lady's roller skates and case, size 10, \$10; figure ice skates, size 9, \$6; very large diaper pail, never used, \$2; Junior Excelsior accordion with case, \$95. 753-0947.

Gas space heater, 5,000 btu; 11 lengths 3" aluminum pipe, 3 elbows; 755-7961.

Walnut china closet, \$20. 758-6268 after 4 p.m.

### Wanted To Buy

Girl's 20" 2-wheel bike. 879-2784.

Tool box. 729-7873.

Roto-tiller, 3 to 6 hp, good running condition. 879-2764, 6 to 9 p.m.

### Other

RIDE WANTED — at 11:00 p.m. from Hamilton Ave., Woodyard gate to Delaware Ave. 753-9111 between 9:00 a.m. and 1:00 p.m.

## Your Social Security

**Age is an essential factor of entitlement to Social Security benefits.**

A person's date of birth is determined by the Social Security Administration after evaluating all proofs obtained and submitted by the claimant. A delay in obtaining the necessary proofs may result in a delay in establishing entitlement to Social Security and to Medicare at a time when a person may be in need of this protection. Failure to establish age might deprive a person of the Medicare coverage.

A person should file a claim three months in advance of his birthday. In anticipation of this, he should start early to obtain the necessary evidence of age. The best possible evidence is a birth or baptismal record and an effort should be made to obtain one.

It is especially important that persons born outside the United States start early to obtain evidence of their date of birth. Records of birth are available from most foreign countries upon writing to the custodian of the record. The Social Security Office at 236 Grand Street, Waterbury, will furnish the address of the custodian in a particular country upon request.

It is extremely important that a person who anticipates filing for Social Security benefits or Medicare within the next year start now in writing for his proof of age from a foreign country. This will enable you to bring this evidence to the Social Security Office with you when you file your claim and thus avoid any delay in receiving benefits.